

## STOCK INFORMATION

mai: EURO 4.36 Baht

52 Weeks' Range  
7.95 - 4.10

Market Cap (MB)  
1,360.30

Price (B/Share)  
4.46

P/E (X)  
10.84

P/BV (X)  
1.55

As of 31 March 2025



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# EURO CREATIONS

## FACTSHEET 3M2025



Euro Creations Public Company Limited

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Bangkok 10260

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## BUSINESS OVERVIEW

Engage in the business of distributing complete range of furniture and home decorative items including kitchen furniture set, office furniture, outdoor furniture, electrical appliances, lighting products, decorative products and materials, household items, beddings, exercise equipment, and various products or technological equipment under the store's name "Euro Creations" and other stores under other brands

## BUSINESS HIGHLIGHT

Euro Creations Public Company Limited ("The Company") is the exclusive distributor in Thailand of world-renowned luxury brands in both the Home & Living and Lifestyle segments, such as Molteni&C, Natuzzi Italia, Cassina, Poltrona Frau, Calligaris, Giorgetti, Frette, and Technogym, among others. The Company is also the authorized distributor of GESSI, Haworth, and Bang & Olufsen (B&O). At present, the Company operates a total of 10 showrooms and pop-up stores, all strategically located in high-potential areas of the heart of Thailand's Design District. The Company possesses a strong and high-purchasing-power customer base, which has been systematically recorded in its database since 2012. In 2022, the Company fully integrated its operational systems to enhance customer relationship management and unlock further sales potential. With over 26 years of experience in the luxury business, the Company is led by a visionary management team with extensive expertise and deep understanding of Thailand's high-end market.

## PERFORMANCE AND ANALYSIS

### BUSINESS PERFORMANCE SUMMARY

#### Key Performance Highlights:

In Q1/2025, the Company recorded revenue from sales and services of Baht 311.32 million, with a gross profit margin of 48.80%, in line with the delivery plan previously anticipated by the Company. Selling expenses increased due to the Company's business expansion, including the addition of new showrooms and new brands. Administrative expenses remained comparable to those in Q1/2024. As a result, the Company reported a net profit margin of 10.67% for the quarter.

#### Key Financial Ratios:

For Q1/2025, the Company reported an EBITDA margin (earnings before interest, tax, depreciation, and amortization) of 21.57%.

#### Industry Outlook:

Current customer demand aligns well with the Company's diverse portfolio, covering both the Home & Living—such as furniture, office furniture, outdoor furniture, lighting and home automation, flooring, home décor, and household items—and Lifestyle segment, including fitness equipment (Technogym), sound systems (B&O), and luxury bedding (Frette). This comprehensive range enabled the Company to consistently meet customers' needs across all dimensions, resulting in sustained sales (bookings) levels during the quarter.

## BUSINESS PLAN



### HOME & LIVING

- Mono-brand stores:** Opening dedicated stores for brands, such as Molteni&C and Poltrona Frau.
- Multi-Brand Stores:** Developing multi-brand centers to provide a one-stop solution, featuring brands like Natuzzi Italia, Calligaris, and Gessi (Euro Creations Flagship Gallery /T7, Euro Creations Gallery /CDC Natuzzi Italia /Siam Paragon)
- New Premium Brands:** Expanding the market by adding new premium brands with diverse designs and prices (Euro Creations Gallery /T3 - under construction, expected to be completed in 2026).



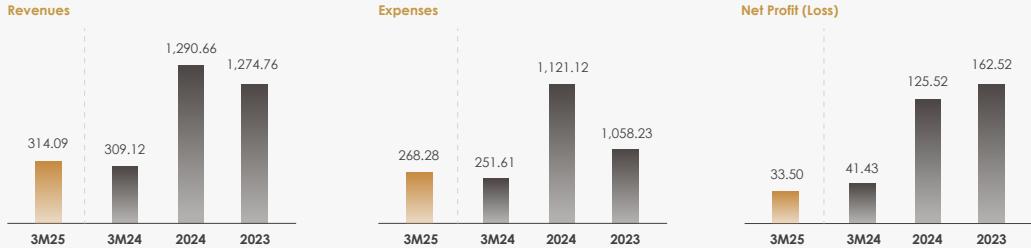
## SUSTAINABLE DEVELOPMENT PLAN

The Company recognizes the importance of aligning its business practices with the United Nations **Sustainable Development Goals (SDGs)** and is committed to operating responsibly in terms of **Environmental, Social, and Governance (ESG)**. Emphasis is placed on transparency, ethics, and stakeholder care, while adhering to applicable laws and good corporate governance principles. The Company has established an ESG Policy covering three core dimensions: environmental, social, and governance as a framework to drive sustainable and responsible growth. Additionally, the Company has conducted an **ESG Materiality Assessment** to identify and prioritize key ESG issues, and has set both short and long-term sustainability goals to guide its progress toward sustainable development.

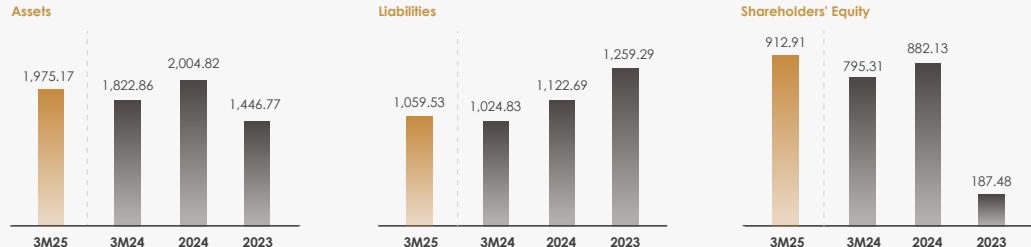


## FINANCIAL STATEMENT

### INCOME STATEMENT (Unit: Million Baht)



### BALANCE SHEET (Unit: Million Baht)



### Cash Flow (Unit: Million Baht)

	3M25	3M24	2024	2023
<b>Operating</b>	5.42	-74.97	91.06	125.30
<b>Investing</b>	-20.39	-133.84	-305.10	-81.25
<b>Financing</b>	-21.03	374.53	278.57	-98.55

### Financial Ratio

	3M25	3M24	2024	2023
<b>EPS (Baht)</b>	0.11	0.15	0.42	0.65
<b>GP Margin (%)</b>	48.80	49.70	46.70	47.05
<b>NP Margin (%)</b>	10.67	13.40	9.73	12.75
<b>D/E Ratio (x)</b>	1.16	1.28	1.27	6.72
<b>ROE (%)</b>	13.77	20.60	23.59	91.09
<b>ROA (%)</b>	8.67	12.29	10.20	16.47

## MAJOR SHAREHOLDERS



- Mr. Komol Gambir 22.33%
- Mrs. Amarat Gambir 22.33%
- Miss Marisa Gambir 14.89%
- Mr. Surachet Amornrattanavej 2.98%
- Mr. Surin Amornrattanavej 2.98%
- Other 34.49%

## REVENUE STRUCTURE



## RISK MANAGEMENT POLICY

The Company recognizes the importance of enterprise risk management (ERM) and has implemented risk management and established a risk management policy using the ERM framework in accordance with COSO guidelines. This is to manage risks effectively at all levels of the organization by identifying, assessing, and managing unexpected risks to mitigate potential impacts. Additionally, risk management is integrated with strategic planning, operations, and decision-making processes to enhance corporate governance and operational efficiency. The Company has clearly defined risk management responsibilities in every department and continuously improves and updates the risk management process, including the use of information technology to ensure that the risk management reporting system is efficient and up-to-date, supporting sustainable business growth.